IrshadOS

Irshad AI ERP for traders and distributors

Traders, wholesalers and distributors

For traders, wholesalers and distributors: customer balances and credit limits on every bill, recovery and salesman targets, orders against real stock, cheques in hand and a sales dashboard. Works on a phone.

Try it now, no sign-up:

demo.irshados.com

Read online:

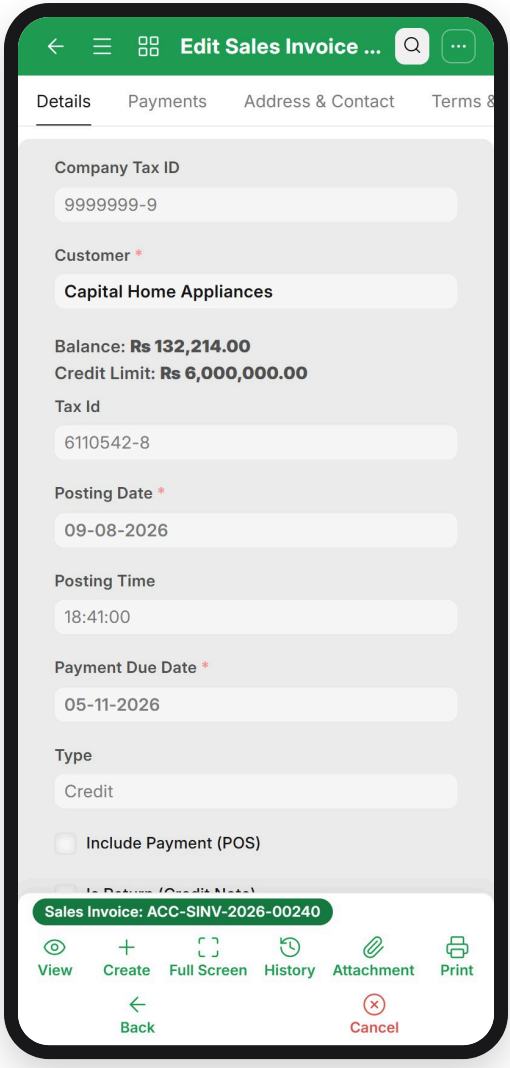
IrshadOS.com/erp/distributors/

Request a demo: fill in a short form

Email: dev@irshados.com

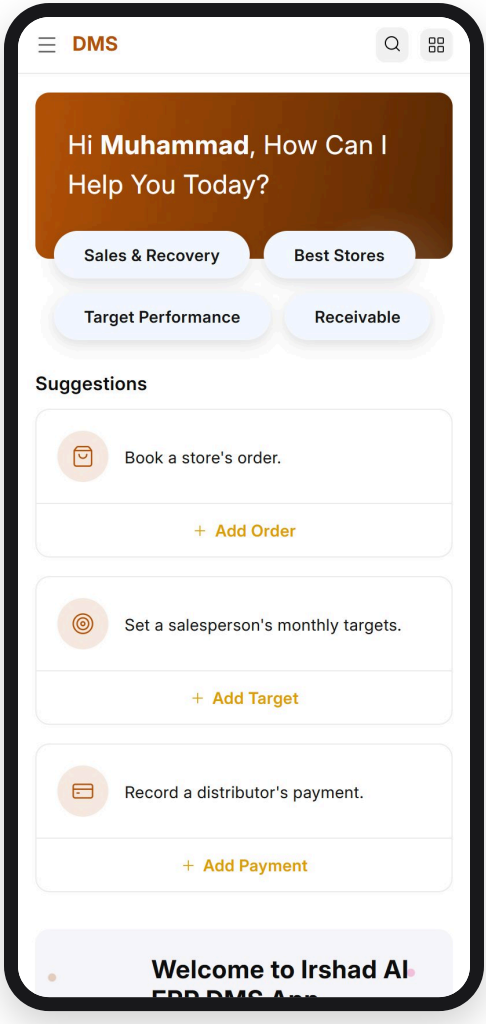
See who owes you before you sell

The customer's balance and credit limit show beside the name on every order and invoice, so the risk is in front of you before the goods leave the godown.



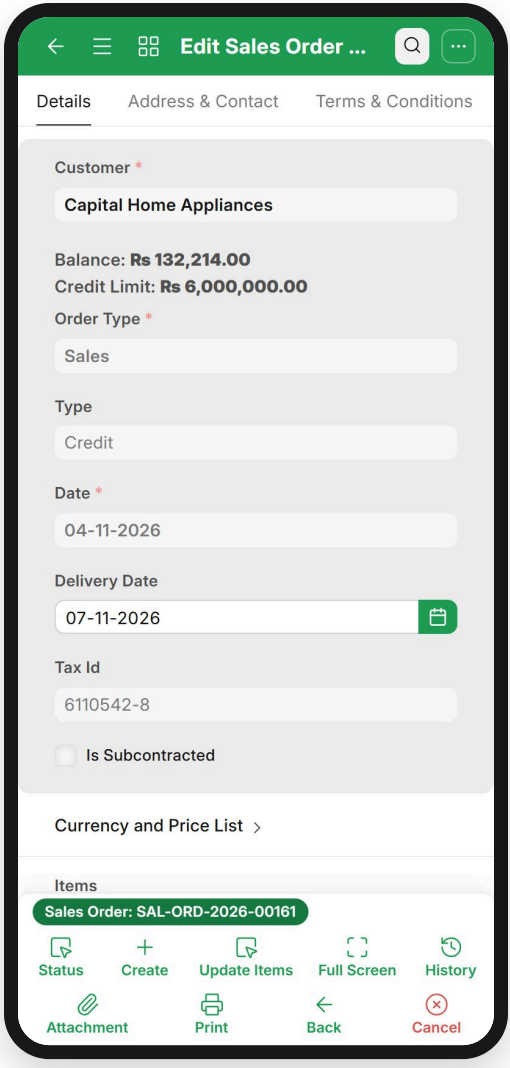
Recovery, dealers and salesmen in one place

Book a store's order, set each salesman's monthly target and see how they are doing, follow receivables and record distributors' payments, all from one home screen.



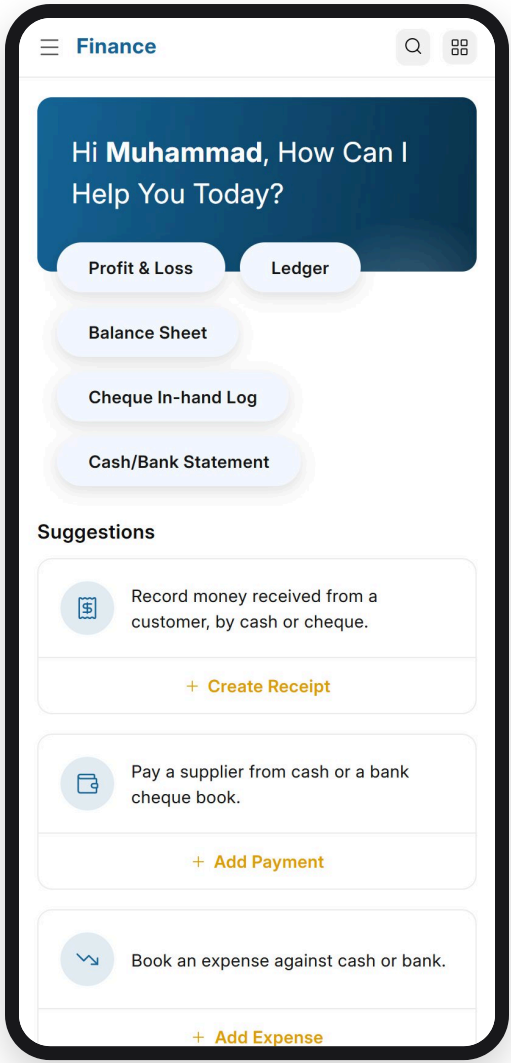
Orders against real stock

A customer order shows what is available for each line. It then becomes a delivery challan and an invoice without typing anything again.



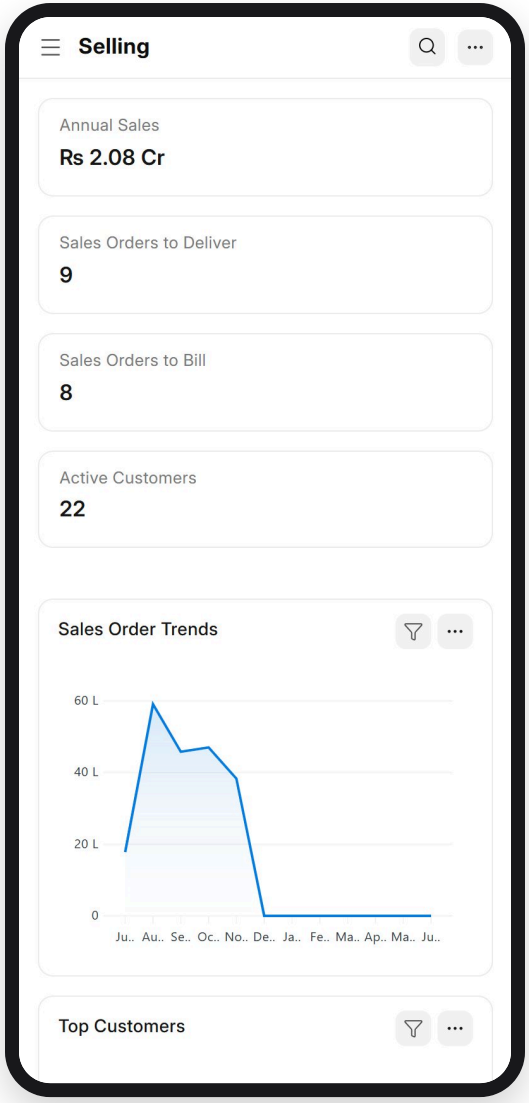
Cheques and cash under control

Receipts by cash or cheque, a log of cheques in hand, cash and bank statements, and a ledger for every customer and supplier.



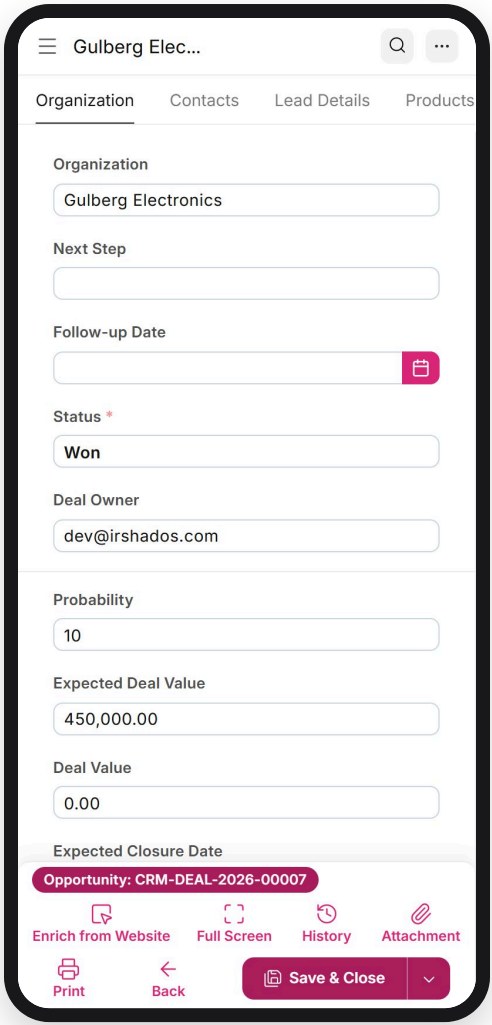
Sales at a glance

Annual sales, orders still to deliver or bill, active customers, the sales trend and top customers on one dashboard.



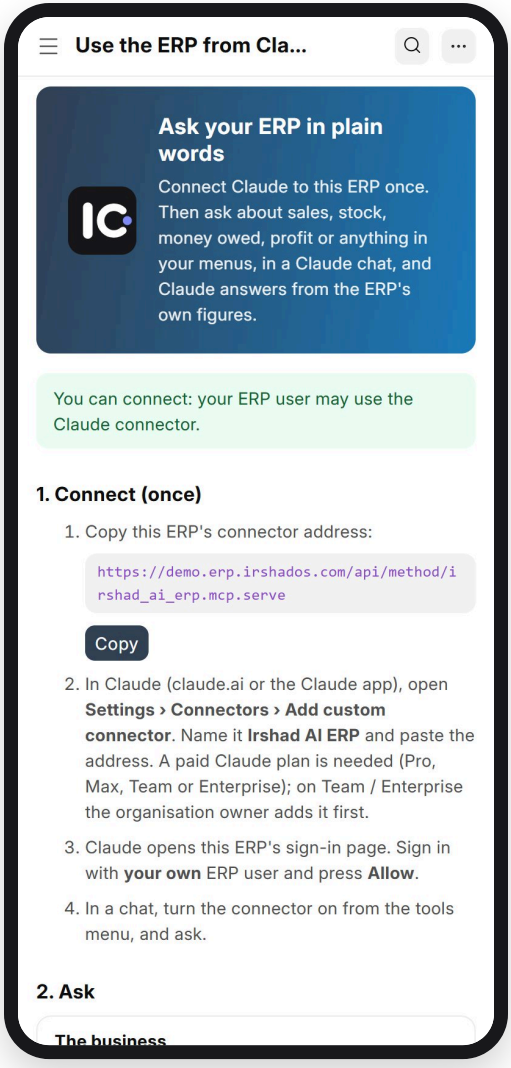
From a new dealer to a customer

Keep every prospective dealer in the CRM with the next step, follow-up date and deal value. When the deal is won, the dealer becomes a customer in the accounts with nothing typed again.



Ask instead of searching

Ask "which customers are more than 30 days late?" or "sales by salesman this month" in plain language, and the answer comes from your own books.



Questions

We keep stock in more than one godown. Does it handle that?

Yes. Stock is kept per store or godown, with transfers between them and a stock statement for each.

Can salesmen use it on their phones?

Yes. It runs in the phone's browser, and each salesman sees only what their role allows.

Can we bring in our customers and opening balances?

Yes. We import customers, suppliers, products with prices and opening balances from your spreadsheets or current software, and check them against your trial balance.

How we set it up for you

1. **Walk through how you work**
   A short call or a few screenshots per department: what you enter, what you print, which reports you open every day.

2. **Set up and import**
   Your own installation, with your chart of accounts, customers, products and opening balances, checked against your trial balance.

3. **Fit the screens and prints**
   Your field names, invoice and voucher layouts and approval steps, on a copy you test before anything goes live.

4. **Go live and support**
   Start on a month's first day, then training per department and a monthly retainer for questions and changes.

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